

1. Request for Quotation (RFQ)

Supply of Light-duty Pickup ($\geq 1,000$ lbs payload) Kits (SKD & Minimal IKD Options)

1. Vehicle Platform & Specifications

Specification Item	Supplier Response
Base Model Offered (name, internal code)	
Dimensions (L/W/H, wheelbase, bed size)	
Engine Options (gasoline/diesel, displacement, power, torque)	
Transmission (manual/automatic, 4x2/4x4 availability)	
Emissions Compliance (Euro IV–VI, GCC specs)	
Safety Features (airbags, ABS, ESC, side impact protection)	
Payload & Towing Capacity	
Fuel Consumption & Tank Size	
Certification Status (GSO-certified? SASO-certified?) - please attach supporting documentation	

2. SKD Kit Supply

Requirement (SKD)	Supplier Response
Standard Content of SKD Kits (included vs. excluded assemblies)	
Packaging Format (pallets, crates, containers)	
Minimum Order Quantity (MOQ)	
Order-to-Delivery Lead Time	
Flexibility for Annual Volumes (500 / 1,200 / 2,000 units)	

3. IKD (Minimal) Kit Supply

Requirement (IKD)

Supplier Response

Confirm ability to omit selected parts
(examples: Rollover bars, Fascia grilles,
Emblems & Lettering, Wheel caps, Rims,
Bedliners)

List any additional omission flexibility you
can provide

Adjusted Pricing, Packaging, MOQ for IKD
scenarios

Impact on Lead Times (if any)

4. Branding & Rebadging Options

Requirement

Supplier Response

Availability of Neutralized Kits (without
brand emblems/logos)

Custom Grille, Steering Wheel, Wheel Caps,
and Tailgate Embossing

Infotainment Software Branding (startup
logo, language settings)

Warranty and WMI/VIN Assignment
Flexibility

5. Commercial & Support

Requirement

Supplier Response

FOB / CIF Pricing Structure (provide
separately for SKD and IKD scenarios, by
unit and by volume tier)

Payment Terms (LC, T/T, other)

After-Sales Support (training, parts supply,
technical documentation)

References of Existing CKD/SKD/IKD or
Rebadging Projects